



# Empowering Recovery Through Technology:

The Camelback Recovery Story





## How Camelback Recovery is Driving Operational Excellence and Meaningful Growth with Kipu

Camelback Recovery isn't just another behavioral health provider—it's a community dedicated to reshaping lives through compassionate, comprehensive recovery care.

With multiple locations across Arizona and plans to expand into Oregon, Camelback specializes in substance use recovery, residential detox, and outpatient therapy. What truly sets Camelback apart is their extraordinary leadership team, a group whose personal recovery experiences drive their commitment to empathy, innovation, and patient-centered excellence in every facet of care.

But, like many providers, Camelback faced critical operational roadblocks that threatened their ability to provide timely, effective care. Fragmented systems created frustrating inefficiencies, particularly around billing and scheduling, leading to administrative delays and financial headaches. Outdated data management systems further complicated the struggle, leaving clinicians scrambling to access and interpret crucial patient data when it mattered most. Recognizing the urgency of overcoming these challenges, Camelback sought a robust, intuitive technology partner that could streamline workflows, provide actionable insights, and support their ambitious goals. This search led them straight to Kipu Health.

### *Camelback Recovery at a Glance:*

#### Locations:

**Multiple facilities including outpatient and residential in Arizona, with planned expansion into Oregon**

#### Specializations:

**Substance use recovery, residential detox, outpatient therapy**

#### Technology Solutions:

**Kipu EMR, Scheduling, Revenue Cycle Management (RCM), Reporting Tools**

#### Leadership:

**Experienced team with personal recovery journeys**



## The Challenge:

### Overcoming Operational Inefficiencies and Data Management Struggles

Before partnering with Kipu, Camelback Recovery faced significant challenges that impeded their ability to deliver optimal care efficiently. They struggled with fragmented and inefficient operational processes, especially around billing and scheduling, leading to administrative burdens and delayed reimbursements. Additionally, their data management systems were cumbersome and outdated, making it difficult for clinicians to access actionable insights quickly. The lack of streamlined reporting meant clinical directors and administrators found themselves bogged down by paperwork and manual reporting tasks, diverting their focus from strategic oversight and patient care.

Recognizing these critical barriers to their mission of delivering compassionate, efficient recovery care, Camelback sought a robust, integrated solution that could enhance operational transparency, ensure compliance, and empower their team through meaningful data insights. Kipu emerged as the clear choice, uniquely positioned to address their immediate needs and support their ambitious growth plans.

## Transforming Data into Actionable Insight

**"We don't want just data—we want meaning,"**

says Amanda Hampton, Clinical Director  
at Camelback Recovery.

To get that, Camelback used customizable reports to provide immediate clarity about patient engagement and clinical trends, empowering the team to refine their approach continually.

**"It's not just numbers; it's about understanding our clients better and constantly evolving our processes based on real-world outcomes."**

The implementation of Kipu's EMR significantly improved Camelback's capability to track and interpret complex patient data. Clinicians no longer waste precious hours sifting through cumbersome spreadsheets or outdated systems. Instead, they leverage intuitive dashboards to quickly access client histories, treatment milestones, and engagement metrics. These enhancements mean clinicians can identify potential concerns before they escalate, ensuring proactive interventions and improved patient outcomes.

Kipu's reporting functions have streamlined administrative tasks, providing a centralized system where clinicians can generate essential reports with ease. This operational improvement allows clinical directors and administrators to focus more on strategic oversight and less on administrative burdens, thus significantly enhancing the overall quality of care provided.





## Intentional Design for Scheduling and Billing

**For Camelback, operational transparency and efficiency aren't just nice-to-haves, they're essential.**

Jennifer Hughes, Director of Operations, emphasizes,

**"Our front desk team is intentional about every touchpoint—from Scheduling to Billing. It's not just about getting things done; it's about doing them with integrity."**

Using Kipu's integrated Scheduling and Revenue Cycle Management (RCM) solutions, Camelback builds structured workflows that enhance accuracy and prepare them proactively for audits and future growth. With Kipu, they've successfully streamlined their billing processes, ensuring compliance and improving financial performance.

Prior to adopting Kipu, Camelback faced challenges with billing inefficiencies and scheduling inaccuracies, often leading to administrative headaches and delayed reimbursements. By implementing Kipu's solutions, they have achieved greater precision and predictability in billing. Claims are consistently clean and accurate, leading to higher reimbursement rates and faster revenue cycles. Camelback also uses Kipu's automated audit tools, reducing manual audits and minimizing the risk of compliance violations.

Furthermore, Kipu's scheduling tools have revolutionized the way appointments are managed, minimizing conflicts and maximizing resource utilization. The intuitive interface allows front desk staff to easily view and manage appointments across multiple facilities, enhancing the patient experience by ensuring timely and organized care. These robust scheduling capabilities also provide critical visibility, enabling administrators to forecast resource needs and make informed operational decisions.



## Cultural Alignment:

### Shared Values, Shared Vision

**The partnership between Camelback Recovery and Kipu Health thrives on a shared set of values and a unified vision for care delivery.**

Hampton notes, **"We're building something special here. Technology plays a role, but it's the culture and the values that drive how we use it."**

With 30% of Kipu's team personally experienced in recovery, and 80% directly impacted by it, Kipu and Camelback share an authentic commitment to recovery-focused care.

This alignment extends beyond mere shared experiences. It manifests in the empathetic and patient-centered approach both organizations champion. Hampton observes that the technology decisions made by Camelback are based on efficiency and are deeply embedded in the mission to facilitate genuine recovery journeys. Kipu's solutions support this mission by alleviating administrative burdens and enhancing clinicians' ability to deliver compassionate, personalized care.

Additionally, Kipu's commitment to innovation complements Camelback's dedication to continual improvement. The collaborative relationship is symbiotic, with Camelback consistently providing valuable feedback and insights to inform the ongoing evolution of Kipu's products. This reciprocal exchange ensures that Kipu's technology solutions remain highly relevant and effective, continually adapting to the dynamic needs of behavioral health care.



## Continuous Collaboration for Long-term Success

Camelback's proactive, solution-oriented approach is evident in their continuous collaboration with Kipu. From providing feedback on product enhancements to testing new features, the Camelback team engages actively in shaping technology that truly meets their operational needs.

Hampton appreciates the responsiveness and adaptability of Kipu's team, sharing, **"I wanted a specific report but wasn't sure how to create it. Kipu's team responded immediately—it was already available, just under a different name. That kind of support is priceless."**

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## Preparing for the Future

Looking ahead, Camelback Recovery has ambitious plans for expansion, including new residential detox facilities and potential property acquisitions. As they scale, Kipu remains central to their strategy. Enhanced support for treatment episodes across multiple locations is just one upcoming feature that Camelback anticipates will further streamline care delivery and tracking.

Camelback's expansion strategy is meticulously planned, prioritizing sustainable growth without compromising the quality of care. Kipu's scalable solutions are integral to these plans, providing the technological infrastructure necessary for seamless expansion. By proactively addressing anticipated operational challenges, Camelback ensures readiness for future growth, confidently supported by Kipu's advanced capabilities.

**With Kipu, Camelback Recovery isn't just preparing for growth—they're actively shaping it.**

*As Hampton puts it succinctly,  
"Camelback isn't afraid to have hard conversations  
if it makes the process better. We want the tools  
to work because we believe in the mission."*



Ready to scale with confidence?

See how Kipu can support your growth.

**Schedule a personalized consultation today.**